### CONFERENCE XVII: Krems-an-der-Donau (Austria), 1-4 September 2005

### Theme: Integrated Communication – Fact or Fiction?

**Venue:** Donau-Universität Krems **Number of participants:** 176 from 20

countries

### **Welcome speech**

Ada Pellert Vice-Rector, Danube University of Krems

### **Plenary sessions**

### Integrated Communication – an Overview

Karin Kirchner General Motors, Zurich, Switzerland

### PR and Marketing: Brothers in aims?

Dejan Vercic
University of Ljubljana, Slovenia
Markus Langer
CHE Center for Higher Education
Development, Gütersloh, Germany

### **A Vision of University Communication**

Inga Persson ONPACT, Munich, Germany

#### **Workshops**

### The Secret of Emotional Connections. Branding for Universities

Peter Baumgartner Siemens Austria, Vienna, Austria

### Getting Support and Finding Strong Friends. Lobbying as a Communication Tool

Thomas Hofer Kovar & Köpple Public Affairs Consulting, Vienna, Austria

#### Do's and Dont's for Advanced. What Journalists Really do Expect

Jan-Martin Wiarda Die Zeit, Hamburg, Germany

#### The Challenge of Integrated Communication. A Case Study from Finland

Jorma Laakkonen University of Helsinki, Finland

### From Strategy to Implementation. PR Concept Development

Nicola Stanisch Interbrand, Zurich, Switzerland

## From Theory to Practice. Managing Integrated Communication

Karin Kirchner General Motors, Zurich, Switzerland

### Marketing of Higher Education. A Dutch Approach

Paul Schott NUFFIC, the Netherlands

### Academic Education for Sale? Tuition Fees: A European Comparison

Nic Mitchell University of Teesside, UK Josef König Rühr-Universität Bochum, Germany

#### Getting Prepared for the Worst Case Scenario. An Introduction into Crisis Communication

Peter Reader University of Bath, UK

# Campaigning for Lifelong Learning. The Danube University Krems — A European Pilot Project

Gisela Gruber Donau-Universität Krems, Austria

#### How to Get that Good? Rising Importance of Benchmarking for Universities

Markus Langer CHE Center for Higher Education Development, Gütersloh, Germany

### Messages from the Command Bridge? Guidelines for University Spokespersons

Peter Van Dam TU-Eindhoven, the Netherlands

#### The Counselling Fair. A Case History of an Integrated Campaign of Counselling and Communication

Paolo Pomati Università degli Studi del Piemonte Orientale, Vercelli, Italy

# Promoting Research Excellence by TV. A Success Story from Great Britain

Ian Rowley
University of Warwick, UK
Kevin Johnson
Research-TV, UK